



American Real Estate Partners

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**COMMERCIAL REAL ESTATE VETERAN KERRI THOMAS JOINS AMERICAN  
REAL ESTATE PARTNERS AS SVP LEASING**

*Role to Amplify Revenue Generation Function Across Existing Portfolio and  
Support Planned Market Expansions*

HERNDON, VA – American Real Estate Partners (AREP) announced today that Kerri Thomas has joined the Company as Senior Vice President for Leasing. Thomas, an industry veteran, brings more than 15 years of leasing experience from Cushman & Wakefield and was responsible for \$1.6B in lease transactions totaling more than 4M square feet while at the firm. Recognized numerous times by peers and professional organizations for her contributions and achievements, Thomas has earned a reputation for results amid even the most challenging of market conditions.

“We are excited to welcome Kerri to the AREP family,” said Paul Schulman, Principal and COO, AREP. “As we work to expand our platform and scale, maximize portfolio performance and increase recognition of the inspired environments and experiences we create, Kerri brings a proven track record of success and the drive for turning our vision into long-term, sustainable growth. Having known her for many years, she is ideally suited for this pivotal role and we are fortunate to have her coming aboard.”

As Senior Vice President of Leasing, Thomas will report to the Executive Managing Director of Leasing, Michael Gribbon, and work collaboratively with him to amplify the revenue generation function, raise awareness of AREP’s brand, and support planned expansion efforts as the Company prepares to aggressively pursue new markets, asset types and development opportunities. Effectively, the role is concerned with the analytical preparation and strategic pursuit of growth opportunities relating to the leasing function as well as the subsequent support activities across the recruitment-to-renewal tenant lifecycle assuring that the Company is capable of meeting both short and long term business objectives.

“Through her 15-year career at Cushman & Wakefield, Kerri has proven herself to be smart, highly capable and of the utmost character and integrity,” said Michael Gribbon, Principal and Executive Managing Director of Leasing, AREP. “Not only does Kerri intuitively understand the complexities and layered nuances of commercial real estate, but her ability to pragmatically analyze market opportunities and provide a depth of leasing experience in large scale renovation and ground up development projects aligns well with the growth trajectory of the Company. Her knowledge of the urban core and emerging markets will translate and prove beneficial to our existing and target geographies as we look to expand.”

Thomas will assume responsibility for specific AREP assets in target markets to drive their growth and achieve revenue objectives. This includes leasing and marketing initiatives that demonstrate the value AREP delivers across its portfolio and to its partners.

“I am thrilled to be joining the AREP team,” said Kerri Thomas. “It is a company on the move and I am excited to leverage my experience to further the business and distinguish the benefits of our approach for the customers we serve, the places we create and the returns we earn.”

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### **About American Real Estate Partners**

American Real Estate Partners (AREP) is an institutional fund manager and operating partner focused on office and mixed-use repositioning and development. AREP strives to bring a sense of place to each asset making its properties more desirable to their clients and, in turn, creating enhanced returns for its investors. For more information, please visit [americanrepartners.com](http://americanrepartners.com).